

Message Text

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FM SECSTATE WASHDC

TO AMEMBASSY CARACAS

AMEMBASSY GUATEMALA

AMEMBASSY MANAGUA

AMEMBASSY MEXICO

AMEMBASSY PANAMA

AMEMBASSY QUITO

AMEMBASSY SAN JOSE

UNCLAS STATE 049882

E.O. 11652: N/A

TAGS: EAIR, BEXP, VE, NU, MX, GT, PN, EC, CS

SUBJECT: CIVAIR - PROMOTIONAL TOUR, SIKORSKY S-58T
HELICOPTER

1. SIKORSKY PLANS DEMONSTRATIONS IN FOLLOWING CITIES TO
VARIETY OF POSSIBLE CUSTOMERS. ACFT PRESENTLY SCHEDULED
DEPART US APRIL 3, FLY TO QUITO AND BEGIN TOUR TO THE NORTH.
ALL DATES STILL TENTATIVE.

2. QUITO APRIL 9-19. LOCAL REP IS SR. ALFONSO DELFINI,
DELFINI S.A., GUAYAQUIL POTENTIAL CUSTOMERS WILL BE ARMY
AND AIR FORCE.

3. CARACAS APRIL 20-22. LOCAL REP IS ROBERTO LOPEZ,
AFFILIATION UNKNOWN. POTENTIAL CUSTOMERS WILL BE:
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"AENVECA", SR OFELO CAROSI, PRESIDENT; AND MILITARY SER-

VICES.

4. PANAMA CITY APRIL 23-26. LOCAL REP IS MR JAMES WORTHY, ARGONAUT S.A., APARTADO 9662, PANAMA 4, PANAMA. POTENTIAL CUSTOMERS PANAMA CANAL CO, AND CANADIAN-JAVELIN CO.

5. SAN JOSE APRIL 26-28. POTENTIAL CUSTOMERS: SR ALVARO PICAD, CIA. DEL PACIFICO S.A.; ELECTRIC POWER INSTITUTE (ICE); AND LT COL A. D'AMBROCIO, HEAD OF THE AIR SECTION, WHO, SIKORSKY THINKS, MAY INVITE THE PRESIDENT TO VIEW POSSIBLE VIP ACFT.

6. MANAGUA, APRIL 28-30. POTENTIAL CUSTOMER: NICARAGUAN AIR FORCE, GENERAL ORLANDO VILLALTA R.

7. GUATEMALA CITY, APRIL 30-MAY 2. POTENTIAL CUSTOMERS: GUATEMALAN AIR FORCE, LT COL F. FRANCISCO DE LEON REGIL; AND "MAYA TOURS", SR JOSE MILLA AND SR ROBERT JORDAN, 4A AV 12-27 ZONA 1, GUATEMALA.

8. MEXICO CITY, MAY 2-4. POTENTIAL CUSTOMERS: "TELAVISA", SR ROMULO O'FARRILL JR, AV. CHAPULTEPEC 18, MEXICO 7, DF; AND PUBLICACIONES HERRERIAS, S.A., SR J. RODRIGUEZ ESTRADA, MORELOS 16, 5TH PISO, MEXICO 1, DF.

9. OVERFLIGHT/LANDING REQUESTS WILL BE MADE BY AIRCRAFT OWNERS AND PILOTS ASSN (AOPA).

10. APPRECIATE POSTS COMMENTS OR SUGGESTIONS, WHICH DEPT WILL PASS ON TO SIKORSKY BEFORE DEPARTURE. POSTS MAY WISH ALSO TO MAKE SUGGESTIONS TO LOCAL CONTACTS AS TO PARTICIPATION, GUEST LISTS, PUBLICITY. INGERSOLL

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